



## International Banks

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### **Associated Bank, N.A.**

200 North Adams Street  
P. O. Box 19006  
Green Bay, WI 54307-9006

contact: Nancy Burton, Vice President, International Banking

E-mail: [nancy.burton@associatedbank.com](mailto:nancy.burton@associatedbank.com)

telephone: (920) 433-3188

FAX: (920) 433-4380

<http://www.associatedbank.com/BusinessBanking/CorporateBanking/InternationalBanking.asp>

Year established: 1868.

3 total international staff.

Indirect relationships with banks in 90 countries.

**Services offered:** currency exchange, spot and forward contracts, foreign funds depository services, international payments/transfers, standby or performance letters of credit, commercial letters of credit, credit enquiries, trade financing, and multi-currency loans.

### **Associated Bank, N.A.**

401 East Kilbourn Avenue  
Milwaukee, WI 53202

contact: Paul Eversman, Vice President, International Banking

Email: [paul.eversman@associatedbank.com](mailto:paul.eversman@associatedbank.com)

telephone: (414) 525-3356

FAX: (414) 347-2020

<http://www.associatedbank.com/BusinessBanking/CorporateBanking/InternationalBanking.asp>

Year established: 1868.

8 total international staff.

Indirect relationships with banks in 90 countries.

**Services offered:** currency exchange, spot and forward contracts, foreign funds depository services, international payments/transfers, standby or performance letters of credit, commercial letters of credit, credit enquiries, trade financing, and multi-currency loans.

**CHASE/JP Morgan**

111 East Wisconsin Avenue  
Milwaukee, WI 53202-4815

contact: Thomas Gaglione  
Email: [thomas.a.gaglione@jpmchase.com](mailto:thomas.a.gaglione@jpmchase.com)  
telephone: (414) 997-6700  
FAX: (414) 977-6788  
<http://www.chase.com/>

3 on-site area officers with 28 total international staff.  
96 correspondent banks in 45 countries.

**Services available:** currency exchange, spot and forward contracts, foreign funds depository services, international payments/transfers, standby or performance letters of credit, commercial letters of credit, credit enquiries, trade financing, multi-currency loans, and FCS management.

**Johnson Bank**

5133 West Terrace Drive  
Madison, WI 53708

contact: Mary West  
Email: [mwest@johnsonbank.com](mailto:mwest@johnsonbank.com)  
telephone: (608) 240-1950  
FAX: (608) 240 1955  
[http://www.johnsonportal.com/intl\\_banking/default.htm](http://www.johnsonportal.com/intl_banking/default.htm)

Year established: 1970.

**Services offered:** currency exchange, international payments/transfers, standby or performance letters of credit, commercial letters of credit, import/export letters of credit, credit enquiries, trade financing, documentary collections, and individualized consulting.

**M&I Marshall and Ilsley Bank**

770 North Water Street  
P.O. Box 2305  
Milwaukee, WI 53202

contact: Pauline Klaffenboeck, Vice President and Manager of International Department  
E-mail: [pauline.klaffenboeck@micorp.com](mailto:pauline.klaffenboeck@micorp.com)  
telephone: (414) 765-7623  
FAX: (414) 765-7625  
<http://www.mibank.com/mibanknew/subsections.cfm?pagename=cglobalbanking>

Year established: 1847.  
3 on-site area officers with 40 total international staff members.  
45 direct foreign correspondent banks in all major foreign exchange nations.

**Services available:** currency exchange, spot and forward contracts, international payments/transfers, standby or performance letters of credit, commercial letters of credit, credit enquiries, trade financing, and multi-currency loans.

**U.S. Bank**

777 East Wisconsin Avenue  
Milwaukee, WI 53202

contact: Bruce Glaub, Vice President, International Division

E-mail: [bruce.glaub@usbank.com](mailto:bruce.glaub@usbank.com)

telephone: (414) 765-5452

FAX: (414) 765-5121

[http://www.usbank.com/cgi\\_w/cfm/small\\_business/products\\_and\\_services/intl\\_banking/intl\\_banking\\_ps.cfm](http://www.usbank.com/cgi_w/cfm/small_business/products_and_services/intl_banking/intl_banking_ps.cfm)

Correspondent banks in all major trading nations.

**Services available:** currency exchange, spot and forward contracts, foreign funds depository services, international payments/transfers, standby or performance letters of credit, commercial letters of credit, credit enquiries, trade financing, and multi-currency loans.

**U.S. Bank**

One South Pinckney Street  
P. O. Box 7900  
Madison, WI 53703

telephone: (608) 252-4204

FAX: (608) 252-4379

[http://www.usbank.com/cgi\\_w/cfm/small\\_business/products\\_and\\_services/intl\\_banking/intl\\_banking\\_ps.cfm](http://www.usbank.com/cgi_w/cfm/small_business/products_and_services/intl_banking/intl_banking_ps.cfm)

Year established: 1971.

1 on-site area officer with 6 total international staff.

12 foreign correspondent banks.

**Services offered:** currency exchange, spot and forward contracts, foreign funds depository services, international payments/transfers, standby or performance letters of credit, commercial letters of credit, import/export letters of credit, credit enquiries, trade financing, precious metals direct sales/investments, documentary collections, and individualized consulting.

**Wells Fargo HSBC Trade Bank, N.A.**

100 East Wisconsin Avenue, 14<sup>th</sup> Floor  
Milwaukee, WI 53202-4107

contact: Douglas J. Cameron

telephone: (866) 409-4739

FAX: (414) 224-7461

E-mail: [doug.j.cameron@wellsfargo.com](mailto:doug.j.cameron@wellsfargo.com)

[https://www.wellsfargo.com/inatl/trade\\_svcs/](https://www.wellsfargo.com/inatl/trade_svcs/)

Year established: 1988.

2 on-site area officers with 250 total international staff.

Over 9,500 offices in 76 countries and territories.

**Services offered:** All international services; currency exchange, letters of credit, trade finance, treasury management, and specialized foreign trade solutions.